

ALONZO KING LINES BALLET

Position Description

Job Title: General Manager

Reports To: Executive Director

Alonzo King LINES Ballet (AKLB) is a celebrated contemporary ballet company that has been guided since 1982 by its unique core values and artistic vision. Collaborating with noted composers, musicians, and visual artists, Alonzo King creates works that draw on a diverse set of deeply rooted cultural traditions and imbue classical ballet with new expressive potential. Founded in 1982, the mission of Alonzo King LINES Ballet is to nurture dynamic artistry and the development of authentic, creative expression in dance, through collaboration, performance, and education.

Reporting to the Executive Director and serving as an integral member of the senior management team, the General Manager will have overall strategic and operational responsibility for Development, Educational Programs, Finance, and Marketing. We are looking for a mission-focused, seasoned, strategic, and process-minded leader with experience leading teams, managing a budget, and developing a performance culture among a group of talented individuals.

RESPONSIBILITIES:

Strategy, Vision and Leadership

Provide effective and inspiring leadership by being actively involved in all programs and departments, leveraging cross-program strengths to take advantage of new opportunities and/or to address organizational challenges.

Strategic partner to Executive Director/Creative and Artistic Directors (Founder and Co-Founder), working closely together on key initiatives and decisions.

Team Development and Management Lead, coach, develop, and retain a high-performing senior management team, including a Director of Development, Director of Educational Programs, Director of Marketing, and Director of Finance

Mentor and develop staff using a supportive and collaborative approach: assign accountabilities; set objectives; establish priorities; and monitor and evaluate results.

Operations

Working with Director of Finance and Board Committee, manage the annual budget and financial strategies of ALKB. Oversee the management of cash flow and ensure the most effective use of financial resources to support AKLB's mission and growth. Presenting at quarterly to board of directors and committee meetings

Management of marketing and fundraising programs

QUALIFICATIONS:

The successful candidate will have a BA in a business related field, prefer Masters, along with 5+ years of experience in the following areas:

- P & L Management
- Programs vs. Budgets
- Ability to coach direct reports
- Management of a team
- Development of an Organizational Plan
- Fundraising
- Implement Plans
- Strong Communication skills both written and verbal
- Strong Presentation skills
- Ability to work in a team or independently
- Excellent time management skills
- Ability to multitask
- Strong Leadership skills

Benefits: medical plan, employee paid dental and vision coverage, pre-tax commuter benefits, access to a 403b retirement plan, 12 paid holidays, and a generous PTO policy as well as many others

Competitive salary based on candidate's experience and qualifications

TO APPLY:

Please send a cover letter and resume to hr@linesballet.org with General Manager in the email subject line.